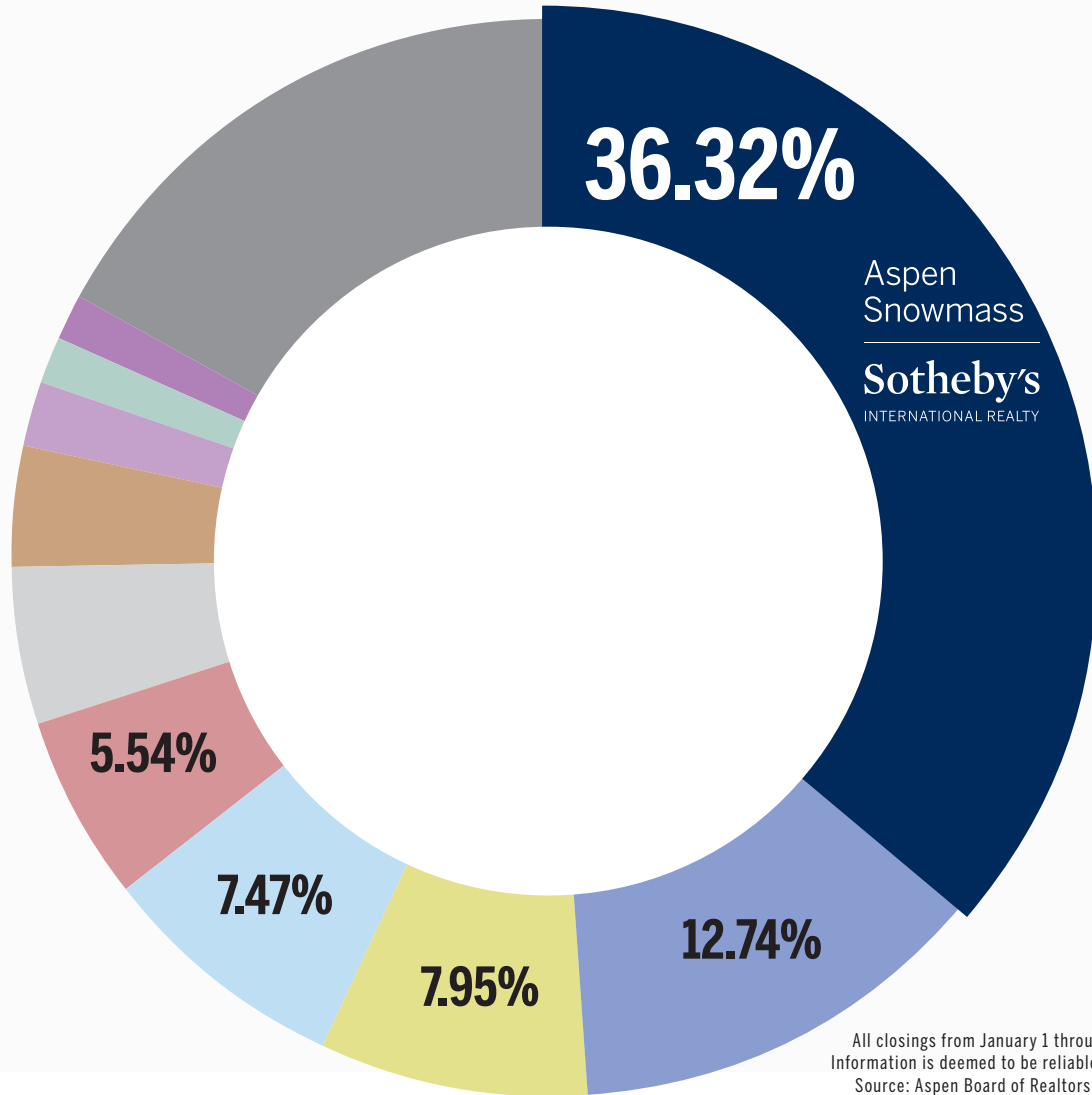


Local Market Dominance Q3 2020



#	Top 10 Companies	Sides	\$ Volume	Market Share
1	Aspen Snowmass Sotheby's International Realty	931.5	\$2,182,551,591	36.32%
2	Coldwell Banker Mason Morse-Aspen	559.5	\$765,817,748	12.74%
3	Douglas Elliman Real Estate-Durant	138	\$477,893,227	7.95%
4	Compass Aspen	207.5	\$449,103,533	7.47%
5	Slifer, Smith & Frampton	151.5	\$332,643,754	5.54%
6	Engel & Völkers	178.5	\$285,130,362	4.75%
7	Christie's International Real Estate Aspen Snowmass	60	\$229,398,778	3.82%
8	Whitman Fine Properties	14	\$113,930,000	1.9%
9	The Property Shop Inc	182	\$89,117,903	1.17%
10	Integrated Mountain Properties	181.5	\$70,215,508	1.16%
	All Others	2271	\$1,168,168,007	17.18%

For The Last Three Years, Our Sales Volume Has Been:

2.3X

Our #2 Competitor

4.5X

Our #3 Competitor

All closings from January 1 through September 30, 2020.
Information is deemed to be reliable, but is not guaranteed.
Source: Aspen Board of Realtors Multiple Listing Service

LOCAL MARKET PENETRATION Q3 2020

#	Top 5 Companies	Q3 2020 (JAN - SEP)			YEAR-END 2019			YEAR-END 2018				
		Sides	\$Volume	Market Share	#	Sides	\$ Volume	Market Share	#	Sides	\$ Volume	Market Share
1	Aspen Snowmass Sotheby's International Realty	931.5	\$2.18B	36.32%	1	716.5	1.11B	31.07%	1	906	\$1.47B	30.25%
2	Coldwell Banker Mason Morse	559.5	\$765M	12.74%	2	465	\$508M	14.21%	2	684.5	\$756M	15.57%
3	Douglas Elliman Real Estate	138	\$477M	7.95%	4	150.5	\$272M	7.61%	3	147.5	\$292M	6.01%
4	Compass	207.5	\$449M	7.47%	3	155.5	\$307M	8.59%	4	121	\$237M	4.9%
5	Slifer, Smith & Frampton	151.5	\$332M	5.54%	22	10	\$5.4M	.15%	-	-	-	-